



# Get 5, Get Free

## REFERRAL PROGRAM FOR CUSTOMERS

EFFECTIVE OCTOBER, 2016

### IMPORTANT TERMS

#### Sponsoring Mobile Phone Number

The Flash Mobile phone number who is referring other Flash Mobile phone numbers to be eligible for a credit.

#### Referred Mobile Phone Number

The Flash Mobile phone numbers used toward the Sponsoring Mobile Phone Number **Get 5, Get Free** eligibility.

### Customer Eligibility:

- A Sponsoring Mobile Phone Number can qualify if they acquire 5 or more Referred Flash Mobile Phone Numbers.
- The Sponsoring Mobile Phone Number and the Referred Mobile Phone Numbers must have either purchased or renewed a Flash Mobile Plan in that calendar month. Top Up consumption does not count towards the qualifications.
- Customer eligibility will be determined on the 1<sup>st</sup> day of every month based on the previous calendar month.
- Both Sponsoring and Referred Mobile Phone Numbers must be active at the end of the month.
- Flash Mobile customers outside of Mexico do not qualify for this referral program.
- In order for a Referred Mobile Phone Number to count toward the Sponsoring Mobile Phone Number's Get 5, Get Free, the Sponsor must make sure that the Referred Mobile Phone Number has been assigned the correct Sponsoring Mobile Phone Number during the activation process.
  - The Sponsoring Mobile Phone Number must be entered during activation of the Referred Mobile Phone Number.
  - Once the Sponsoring Mobile Phone Number is defined, it cannot be changed for this promotion.



## Customer Eligibility:

- If a Referred Mobile Phone Number is determined to be cancelled, Flash Mobile reserves the right to reverse the credit to the Sponsoring Mobile Phone Number.
- Flash Mobile has the right to end this program anytime at its discretion and will post notice 30 days in advance. Should Flash Mobile discontinue this program, earned credits will still be applied for a period of up to 6 months following the promotion end date assuming the following:
  1. The Sponsoring Mobile Phone Number remains in good standing and active,
  2. Maintains the Referred Mobile Phone Numbers active, that resulted in qualification at the time of the promotion end date
  3. Referred Mobile Phone Numbers acquired after the end date of the program will not be eligible.

## REWARD CALCULATION

- The Sponsoring Mobile Phone Numbers can receive credit up to the value of your purchased plan as follows:
- The average of the top 5 plans from the Referred Mobile Phone Numbers will be used in the calculation:
  - *If the calculated average is less than the price of the Sponsoring Mobile Phone Number's plan, the Sponsoring Mobile Phone Number will be given a credit equal to the average.*
  - *If the average of the plans from the Referred Mobile Phone Numbers is greater than or equal to the Sponsoring Mobile Phone Number's plan, the rewarded balance will be the price of the Sponsoring Mobile Phone Number's plan.*
- The rewarded balance will have an expiration of 90 days and is non-refundable. This credit can only be used to purchase or renew plans, make calls, send SMSs and surf the web.
- The average from the top plans will be rounded to integers (no decimal points).
- The awarded balance for this program will be credited on the 15th of the following month.

### EXAMPLE 1:

Sponsoring & Referred Customers have the same plan

\$145 plan



REFERRALS MOBILE PHONE NUMBERS

\$145 paid

1

\$145 paid

2

\$145 paid

3

\$145 paid

4

\$145 paid

5

\$145 paid

6

\$145 paid

7

All the plans were purchased/renewed in the current calendar month.



The calculation for this Sponsoring Mobile Phone Number's reward is as follows:

Referral 1	\$145 Plan purchased or renewed
Referral 2	\$145 Plan purchased or renewed
Referral 3	\$145 Plan purchased or renewed
Referral 4	\$145 Plan purchased or renewed
Referral 5	\$145 Plan purchased or renewed
AVERAGE	= \$725/5 = \$145

On the 15th of the following month, the Sponsoring Mobile Phone Number will receive **\$145** in balance that will expire in 90 days.

**EXAMPLE 2:**

Sponsoring Mobile Phone Number has a higher plan than the top 5 Referred Mobile Phone Numbers' average.

\$450 plan



REFERRALS MOBILE PHONE NUMBERS

- \$450  
*paid*  
**1**
- \$450  
*paid*  
**2**
- \$290  
*paid*  
**3**
- \$290  
*paid*  
**4**
- \$190  
*paid*  
**5**
- \$190  
*paid*  
**6**
- \$190  
*paid*  
**7**
- \$145  
*paid*  
**8**

All the plans were purchased/renewed in the current calendar month.

The calculation for this Sponsoring Mobile Phone Number's reward is as follows:

Referral 1	\$450 Plan purchased or renewed
Referral 2	\$450 Plan purchased or renewed
Referral 3	\$290 Plan purchased or renewed
Referral 4	\$290 Plan purchased or renewed
Referral 5	\$190 Plan purchased or renewed
AVERAGE	= \$1,670/5 = \$334

On October 15, this customer will receive **\$334** in balance that will expire in 90 days.

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**EXAMPLE 3:**

Sponsoring Mobile Phone Number has a lower plan than the top 5 Referred Mobile Phone Numbers' average.

\$190 plan



REFERRALS MOBILE PHONE NUMBERS



All the plans were purchased/renewed in the current calendar month.

The calculation for this Sponsoring Mobile Phone Number's reward is as follows:

Referral 1	\$450 Plan purchased or renewed
Referral 2	\$450 Plan purchased or renewed
Referral 3	\$450 Plan purchased or renewed
Referral 4	\$290 Plan purchased or renewed
Referral 5	\$290 Plan purchased or renewed
AVERAGE	= \$1,930/5 = \$386

On the 15th of the following month, this Sponsoring Mobile Number will receive **\$190** in balance that will expire in 90 days.